

More than **60% of sales** in Amazon's store come from independent sellers—most of which are small and medium-sized businesses.



In Iowa, average annual sales per independent seller was more than **\$315,000**.

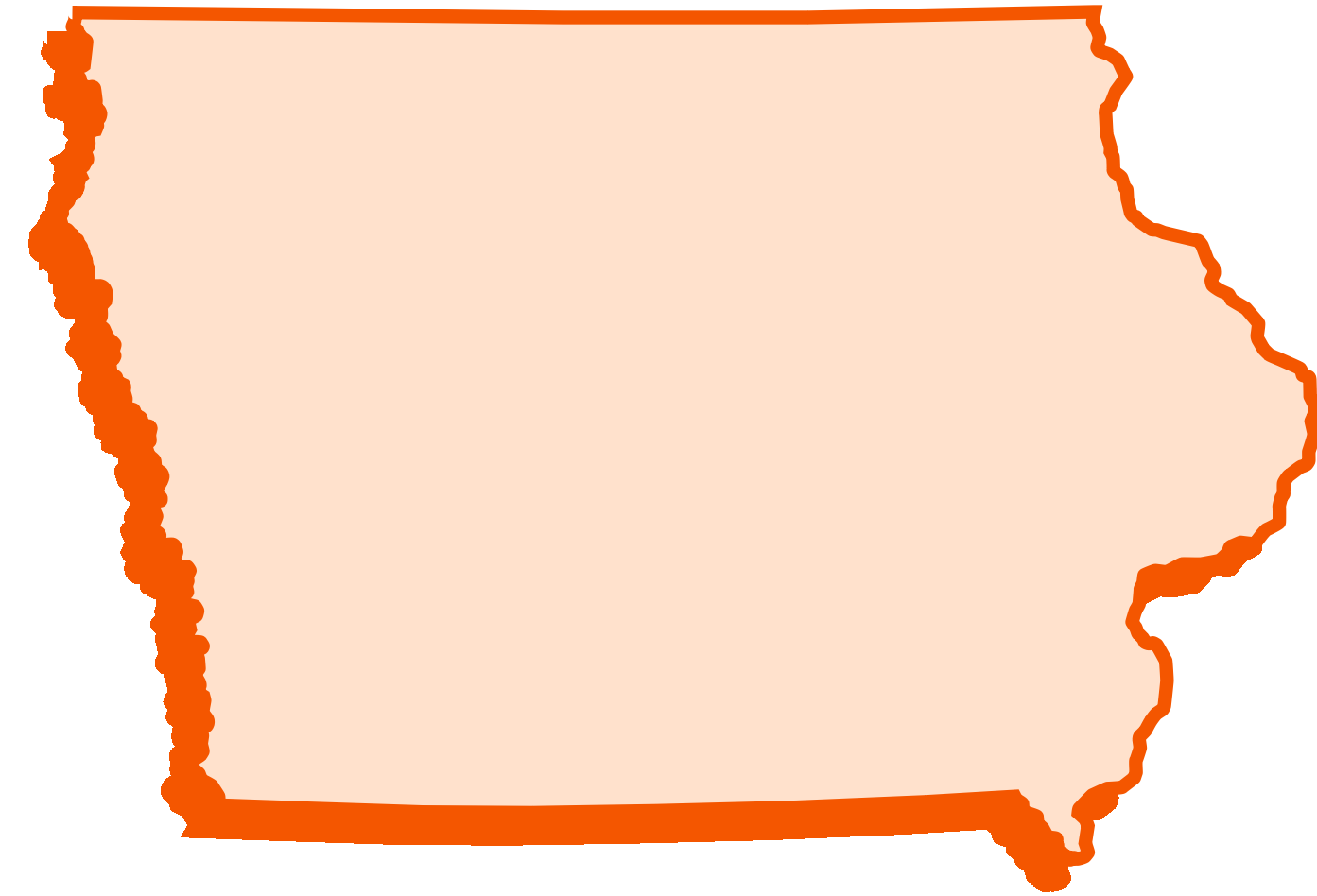


Independent sellers in Iowa sold more than **14 million** items in 2025.



Independent sellers in Amazon's US store supported more than **\$1 billion** in contributions to the Iowa economy.

Oxford Economics, The US economic impact of independent sellers in Amazon's store (2026), 37.



Amazon's small business impact

Iowa

